President’s Corner

A Note from Your President

We’ve made it through January with minimal snow & weather impacts to our facilities. Now, we can start looking to Spring, only 6 weeks away – or sooner if you think Punxsutawny Phil got it right. I suppose the real purpose of this note is to give you a recap of what our chapter has been up to.

Here are some highlights:

• Had great fun & raised money for E4K (Energy for Kids) at our Pig & Oyster Roast

Cont’d on Page 3

Please support our sponsors as they support you

2016 IFMAHR Meeting Schedule

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/15</td>
<td>Active Shooters (S)</td>
</tr>
<tr>
<td>4/19</td>
<td>Norfolk Courts (T)</td>
</tr>
<tr>
<td>5/19</td>
<td>IFMA / ASHRAE Golf Outing</td>
</tr>
</tbody>
</table>
| 6/21   | Annual Meeting & Elections
       | Understanding Core Values
       | of Our Team (S)                           |
Seminar Meeting
January 19, 2016

Our January Membership meeting was held on January 19 at the Chesapeake Conference Center. The guest speaker, Mr. Bill Greenleaf provided a very interesting presentation on new and innovative ways for commercial property owners on financing options focused on energy efficiency upgrades, on-site renewable projects and water conversation methods.

The meeting was well attended by the membership with good representation by both industry members and vendors. IFMA Hampton Roads Chapter presents timely presentations and tours for the membership and we encourage all members to attend.

Slover Library Tour; February 16, 2016

IFMA Hampton Roads toured the Slover Library in downtown Norfolk on Tuesday February 16. Thirty-six members joined for lunch at The Bistro located inside the library and then split into two groups and toured the facility. Named after former Mayor, Samuel Slover, the $65,000,000 138,000 square foot building is actually three buildings combined preserving the architecture from three different centuries. With six floors, the library combines the archives from hundreds of years past with information and devices of the future.

The groups toured the archives of the past history of the entire Hampton Roads area which reference all of the counties and now towns that comprise our communities. A computer room has a vast number of stations where residents can utilize the internet. Large screen panels on the 3rd floor present the reference library from the Virginian Pilot and the viewer has the ability to enlarge, move and pass to other screens all of the information presented. A large collection of memorabilia has been collected and given to the Library by citizens of the various cities.

One glass case is devoted to many of the objects from the Jamestown Exposition held in the area in 1907.

The Information Room houses several smaller and one large three-dimensional printer and the group had the chance to see items that had been reproduced using the printer.

With over 160,000 books and a large collections of the latest innovations in communication, Slover is definitely a jewel to seen and utilized. Many thanks to the staff of Slover for their time and expertise in explaining all of the many features of this facility.
Did you realize your handshake can tell a lot about your personality? It is usually the first “touch thing” we do in business – greet the other person with a handshake. Dr. William Chaplin at the University of Alabama in Tuscaloosa set out to do an examination of handshakes and personality. Have you ever thought about how many attributes there are to a handshake? Here they are: Temperature (of your hand), Dryness, Strength, Texture, Duration, Number of pumps, Short shake, Long shake, Up/Down Shake, Sideways Shake, Anticipated Moment of Release. The professor trained a group of graduate students for a month to be “expert handshakers.” Chaplin then gathered a control group and concocted a cover story to get them to shake hands with the “judges.” As it turns out, the topology of shakers is simpler than the topology of people with just two main types – the firm handshake and the weak handshake. Firm handshakers tend to have a complete grip, a stronger grip, a more vigorous shake that lasts longer and includes eye contact. As might be expected, overall, males have firmer handshakes than females. And, according to Chaplin’s findings, and based on four personality tests, firm shakers tend to be more extraverted and less neurotic and shy.
Tuesday December 15, 2015 at the Church Point Bed & Breakfast was a great night to be an IFMA Hampton Roads member. The group gathered for the annual Holiday Social – a time of fun and fellowship, networking and community support. Making this event even better was a visit from the International President of IFMA, Tony Keane. Tony joined in with all of the activities and really made the event special by giving a short introductory talk about IFMA around the world, the importance of being involved, what one could get out of being an IFMA Member, and complimentary remarks about the Hampton Roads chapter.

The Rustic Gourmet Caterer, Todd Petteway and his family, provided a spectacular array of delicious food to fit every appetite. The seafood is always a big hit and there was plenty to be had. Everyone enjoyed the spread of various meats and vegetables. This is Todd’s 12th year of providing food for our Holiday social and each year he outdoes the previous with his skill in gourmet cooking.

After a visit from the man himself – Santa Claus – IFMA Hampton Roads Vice President, Rick Deitz, kicked off the evening activities with the Chapter gift of $500 to the FoodBank of Southampton Roads. Kevin Otey of the FoodBank was in attendance to thank the members and explain how important this contribution continues to be in support of feeding hungry families in the Hampton Roads area. This is the Chapter’s 15th year of continuous support of the FoodBank.

As always, the prize giveaway which supports the FoodBank contribution and our other community outreach program – E4Kids (Energy For Kids) brought the night to a close with enthusiasm as names were drawn and prizes awarded. Everyone had a spectacular time and we encourage all Members to be sure to put December 20, 2016 on their next year’s event!